

DB SCHENKER**move**Consulting

We will either find a way or we make one!



Schenker Deutschland AG | Karsten von Berg | Consulting | Location | Date

Competence Center We are here for you



No zone for meetings? New offices and conference rooms to plan? Time to renovate again?



DB SCHENKERmove

No more space on the desk? No room for employees?

too old?

Buildings



Does this give you headaches? No problem - we take care of it!

Competence Center – DB SCHENKER**move** Consulting How we work



1

Plans and a system are important. From **experience**, however, we know how they constantly need to be adjusted to reality.

2

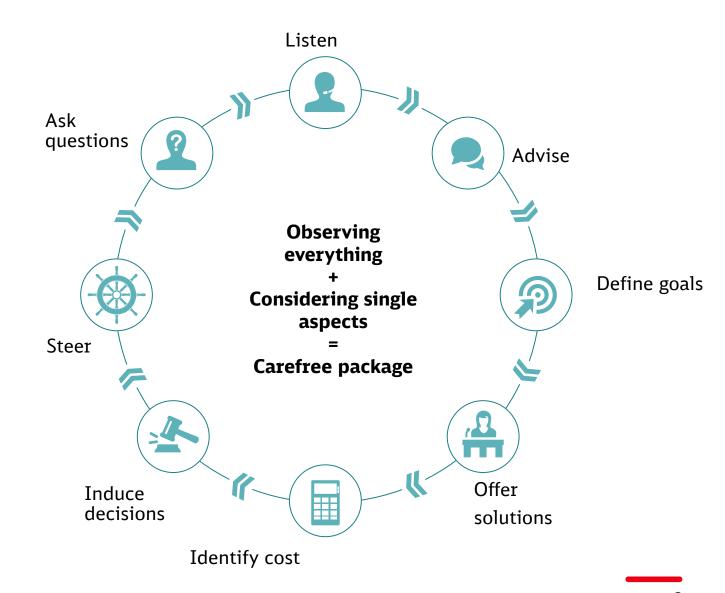
Flexibility - is our focus - without insisting on enforcing the systematics we find ways to match them to the requirements.

3

We do not leave a "**not possible**" as a statement - but we also do not discuss finalized decisions.

4

Goal Orientation – we ensure short communication channels between all parties.



Competence Center – DB SCHENKER**move** Consulting Our philosophy



Our values are our strength - and our responsibility



Authenticity **Openness**

Honesty

Trust

Transparence **Respect**

Consequence

Security

Responsibility Reliability

That's what we also trust on your side!

Competence Center – DB SCHENKER**move** Consulting References (extract)

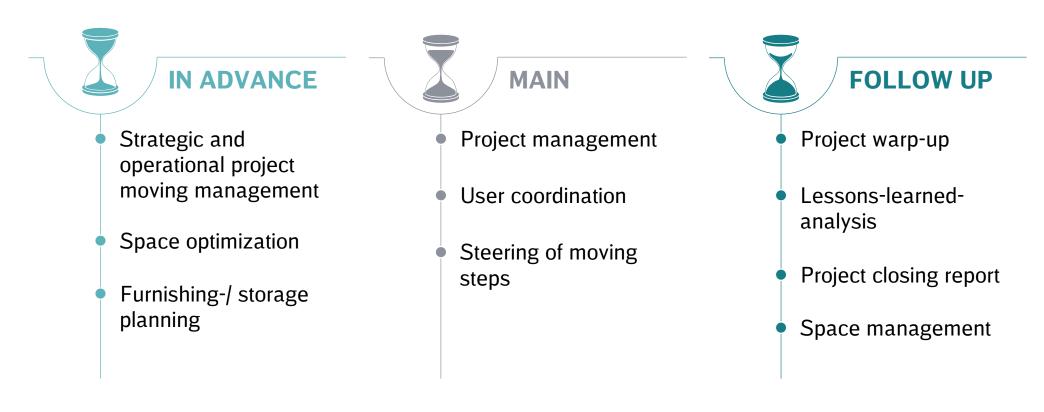


Output	Reference	Customer's benefit
Space Management	 Space management Municipal Services Düsseldorf, 2015, 300 workplaces Reconstruction & location optimization German Railways Systel, 2015 Optimization of premises German Railways Enterprise, 2014/2015, 2000 workplaces 	 Economic analysis of sustainable utilization options Systematization and standardization to reduce running costs Individual development together with user and worker's committee Architectural services
Strategic Project Moving	 New construction of storage and office premises German Railways Network, 2014/2015, 140 workplaces Pilot project Flex@Work German Railways Real Estate 2013, 155 workplaces 	 Evaluation of moving-relevant data Definition of goals and time frame Decision on office space, furnishing and storage planning Generating of strategic moving supply chains Analysis of inventory and new furniture or disposal
Operational Project Moving	 Restructuring German Railways Systel, Silvertower 2014, 1000 workplaces Renovation German Railways Network, 2013-2014, 1200 workplaces 	 Conception of physical moving und renovation Joint decision on overall time schedule Creation of "moving manual" and moving guidance system Approval of source and target area

Competence Center – DB SCHENKER**move** Consulting How do we give advise?



You face challenges – we present solutions. You decide – we perform







IN ADVANCE

Strategic moving management

- Evaluation of all moving-relevant data
- Definition of project goals with the customer
- Fixing of time frame (max/min)
- Definition of teams
- Decision on office concept: e.g. cubicles or open space offices, new conception
- Generating of strategic moving supply chains
- Decision on inventory and new furniture, disposal or further utilization
- Decision on refurbishment and renovation
- Interim moving and intermediate measures







IN ADVANCE

Operational moving management

- Identification of moving volume
- Concept for physical moving and milestones
- Overall time schedule for offices and interim moving
- Introduction of reporting system for all work packages and a regular reporting cycle
- Safety concept
- Workshops involving all departments
- Reconciliation on and integration of restrictions and specific features, depiction of critical paths
- Creation and und updating of moving identification list
- "Moving manual" and moving guidance system







IN ADVANCE

Space optimization

- Building-, renovation- and architectural services
- Efficient design of limited office space fitted to your business and personnel structure
- Sustainable reduction of operational costs, as well as user and rent costs by adapting intelligent room systems
- Introduction of dynamic workspace schemes, lean structures and short paths
- "Room" for future and permanent space optimization throughout the life cycle of your property







IN ADVANCE

Furnishing planning

Recording

- Name specific recording of furniture with décor and size
- Verification of floor tanks
- Recording of wall and floor conditions for renovation
- Generating of IT-supported record lists
- Identification of As-Is situation by aligning object plans

- CAD-Planning

- Based on available .dwg plans
- Measuring of rooms and space if requested
- Illustration of As-Is and target workplace assignment under consideration of work environment guidelines
- Displaying of target area with furnishing plans







IN ADVANCE

Store planning

- Clarifying objectives
- Recording As-Is situation of storage structure and storage goods, work processes and logistic procedures
- Presenting implementation alternatives which serve as decision basis
- Development of target concept under consideration of technological and economic reasoning
- Planning of storage layout and equipment
- Providing of detailed specification sheet
- Integration of storage processes into the infrastructure of your organization



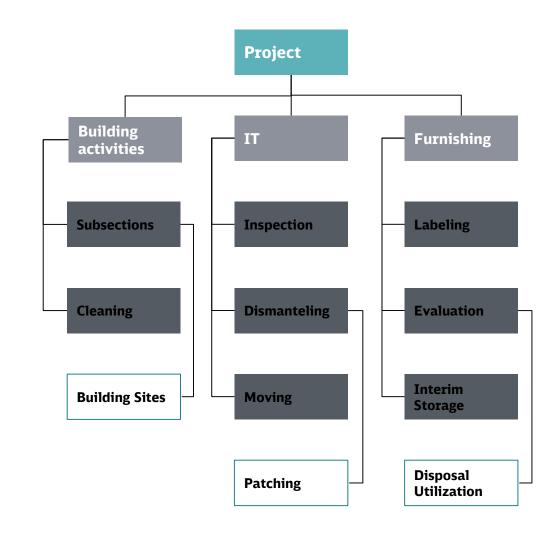




MAIN

Project Management

- Steering and control of subsections
- Definition of communication structure
- Adopting the role of a mediator within decision-making processes
- Chairing of goal conflicts
- Creation of Project Structural Plan (PSP)
 - Time and workflow planning
 - Resource and cost structuring
 - Illustration of all activities
 - Allocation of definite responsibilities
 - Elimination of gratuitous, cost-intensive interfaces and delays







MAIN

User coordination

- Kick-Off-Meeting
- Handover of all work packages to sub-project leaders
- Informative meeting with appointed moving representatives of the affected departments and organizational units (OU), recording all moving-relevant data and time restrictions
- Fine adjustment planning with every single OU with defined workplace standards







MAIN

Steering of moving steps

- Creation of implementation concept:
 - Resource and process planning for each moving step with employees, material, equipment and vehicles
- Detailed planning of security forces
- Determination of protective measures for the property
- Ensuring access to relevant buildings, accessibility of all area and availability of freight elevators
- Display of employee information on moving activities and rules of conduct
- Leading and signing of moving clearances
- Approval of source and target area

The final task assignment is determined by your specifications



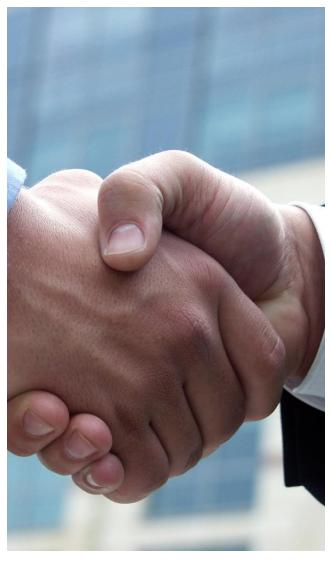




FOLLOW UP

Project wrap-up

- Lesson-learned-analysis after every moving step
- Organization und leading of project closing session:
 - Project execution within time, budget and quality requirements?
 - Did we reach all of our defined goals?
 - Are floor walkers neccessary?
- Development and forwarding of the project closing report
 - Extensive documentation for traceability of all project activities, also well after conclusion
 - Cost transparency and invoice verification
- Provision of contact person after project closing
- Can we offer further services?







FOLLOW UP

Space Management

- Frequent process reviews for quality assurance
- Continuing capacity management
- Systematization and standardization to reduce running costs
- Analysis of utilization options and development of usage concepts under changing frame conditions
- Individual development together with user and worker's committee



Competence Center – DB SCHENKER**move** Consulting Our team





Competence Center – DB SCHENKER**move** Consulting We look forward to hearing from you!



Karsten von Berg Your Contact

Contact

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Thank you!